

CERTIFICATION OF QUALITY SERVICES

ADV ROMANIA ANNUAL REPORT – 2013



Nr. certificat : 1539
ISO 9001:2008



Nr. certificat : 1298
ISO 14001:2004



Nr. certificat : 1161
OHSAS 18001:2007

ORGANIZATION WITH CERTIFIED SERVICES



Nr. certificat : 1042
ISO/CEI 27001:2006



Angela Achiței, president

Another year of intense work, which ended with many accomplishments, in which ADV Romania tried to support the 36 people with disabilities employed in the Util Deco shelter unit in their effort of integration on the labor market and to offer services of social assistance and social economy at the highest quality in the three counties in which the foundation has centers – Iasi, Constanta and Mures.

We invested in the organization and opened new lines of collaboration, this time with the banking system. This collaboration offered the opportunity for the new building for the document storage facility – physical and electronic archiving and document storage – and for a new section of the tailoring workshop.

We have certified our activity according to international standards – ISO 9001 – quality management, ISO 14001 – environment management, SR OHSAS – standard on the system of health and occupational safety and SR ISO / CEI 27001 – system of management of information safety.

Under the harsh conditions of project implementation caused by system malfunctions, we managed to finalize a strategic project financed through the European Social Fund – POSDRU, having absorbed 99,5% of the budget contracted and surpassed most indicators.

This year we also had **significant economical activity**. The three Util Deco shelter units have increased their business outcome and the client portfolio, and our model of social economy was highlighted through the many visits at the National Centre of Social Economy and through training addressing specialists in the field.

Important acknowledgements for our activity have appeared – the publication of **Util Deco as a best practice representative for Romania in the field of sheltered employment** on the page of the European Commission published on the first page of the Directorate for Employment, Labor and Social Affairs and the excellence award as best practice within the European Network for Workplace Health Promotion (ENWHP) initiative.

In 2013 we were also active in strategic planning and in changing the legislation for the assistance addressing people with disabilities and in social economy. We invested a lot of time and effort in order to be part of different work groups of NGOs in order to present their point of view in the relationship with the authorities and political representatives.

We **developed partnerships** in the local community, at regional and national level and we received the certification of our involvement through their invitation to adhere to different groups of NGOs.

With respect to the relation with the political class, public authorities and governmental institutions, we tried to build and to consolidate a bridge of dialogue in order to offer better chances for our approaches – an important support to this being the NGO Committee within the Council for Economic and Social Development in which ADV Romania is the president.

In 2013 we strengthened the circle of confidence between us, our beneficiaries and our partners and we intend for the next year to be their support, their resource, the binding for a community more receptive to issues concerning its members.

ADV Romania – supplier of professional social services

ADV team



ADV Romania's mission statement is the inclusion of HIV-positive people and from other groups at risk, thus the foundation maintained a wide range of services in the field of social assistance, focusing on social economy.

THE SERVICE OF PSYCHOLOGICAL AND SOCIAL ASSISTANCE was offered in 2013 in Iasi, Constanta and Tg. Mures for 260 beneficiaries which required such intervention. The organization is certified as private supplier through the certificate no. 0006253 from 12.05.2006 issued by the County Agency for social services.



Information campaign



SERVICES OF PREVENTION OF THE HIV TRANSMISSION

In the community, preventing the HIV transmission took place through information campaigns developed in learning institutions and in graduate institutions and through special events such as The Human Ribbon, in the three centers of the organization. The service is very important especially since the Romanian government does not allocate funds for preventing the transmission of the HIV infection. In time, this may have tragic outcome, NGOs being the only ones to show preoccupation for health population.

In 2013, over 1595 people benefited of information campaigns in Iasi, Constanta and Tg. Mures, the costs for the campaign being supported through 2% of the tax on income directed to ADV Romania.

900 people have downloaded resource documents and publications of ADV Romania posted on the site www.alaturidevoi.ro and www.hivsida.ro

70 volunteers got involved in the campaign .

100.000 sole visitors have accessed the platform of 11 sites of the foundation .

We wish to thank those who until December 31st, 2013 directed 33,690 lei for the campaign “2% - sign of life”. The funds will be used for actions meant to contribute to the social inclusion of people from groups at risk and to preventing the HIV transmission.

2%
SEMN DE VIAȚĂ
www.doilasuta.eu

THE HUMAN RIBBON – symbol of the solidarity with HIV/AIDS-infected and affected people



Every year, around December 1st – World AIDS Day – ADV Romania organizes in Iasi, Constanta and Tg. Mures a human chain in the shape of a ribbon, as symbol of the solidarity with HIV/AIDS-infected and affected people around the world. We develop information campaigns in order to prevent the HIV transmission.

This is also our way of reminding the local communities that this health issue concerning the community can get out of control unless measures are taken in order to ensure the treatment and the inclusion of HIV-infected people and to prevent the virus transmission.

In 2013, over 2400 people attended the HUMAN RIBBON in Iasi, Constanta and Tg. Mures, while other several thousands have received information on how to avoid situations at risk of HIV infection.

Iasi

Over 2000 people have answered our appeal for solidarity and came on December 2nd at the Palas Mall in Iasi. The event was financed the Iasi City Hall, co-financed by the “Alaturi de Voi” Romania Foundation through the Util Deco authorized shelter unit, being developed in partnership with Palas Mall, Wink Public Multimedia, TVR Iasi and the “Ziarul de Iasi” newspaper.



Iasi - "In memoriam" concert interpreted by Cush Gisca and Fabio Netca

Constanta

100 people came on November 29, 2013 in front of the City Park Mall in order to be together at he human ribbon, thus showing their solidarity with HIV/AIDS—infected and affected people.



Tg. Mures

Over 300 people were present on December 2nd in front of the National Theatre in order to express their solidarity with people living with HIV. In Tg. Mures, the human ribbon was followed by a commemorative march. .

www.fundaumana.ro

ADV Romania – supplier of professional social services

THE YOUTH CLUB SERVICE

The Youth Club brings together a complex of services offered in Iasi, Constanta and Tg. Mures which prepares beneficiaries for independent living.

In 2013, the Youth club was accessed by 126 young people in Iasi, 61 in Constanta and 63 in Tg. Mures.

In 2013 at the Youth Club took place different educational and recreational activities, as well as of occupational therapy, which also involved most of the 70 volunteers of the foundation.

The activities developed at the three youth clubs aim at:

- Creating independent life skills and for personal care;
- Creating skills for administrating a home and for using community resources;
- Creating skills for professional integration;
- Creating skills for money management, etc.



Activity at the Youth Club

The 11th edition of the **ADV Romania Summer School** took place during September 2-13 and consisted of a free program for education and leisure time addressing 24 high-school pupils from Iasi.

The program aimed at developing personal skills and at consolidating knowledge in fields essential for the future – communication, social assistance and entrepreneurship. This was our way of raising their interest for volunteer activities and for the capacity building of future volunteers.



Graduates of the 2013 ADV Summer School

PREMIERE - INTERNSHIP at ADV

The program took place at the same time as the summer school and was the first internship program that ADV Romania offered to high-school pupils from Iasi.

We had in mind practical training in peer education and in entrepreneurship of young people who have already practiced some skills during different public events or on different other projects.

Training and capacity building

The foundation has ANC accreditation as: Trainer (no. 1117/10.10.2012), manual book-binder (no. 1162 /29.10.2012), Operator for data introduction, validation and processing (no. 659/09.06.2010), Manufacturer – assembler of textile articles (no. 658/21.06.2010); Entrepreneur in social economy (no. 1000/11.09.2012) and Manager of social enterprise (no. 911/18.09.2013).

In 2013, the organization developed several paid or free training sessions.

TRAINING FOR BENEFICIARIES FROM GROUPS AT RISK

219 young people from groups at risk, including young people with disabilities, have graduated the classes organized in Iasi, Constanta and Tg. Mures in one of the 6 fields of activity – tailoring, IT, manual book-binding, painting, arts and crafts, making decorative candles.

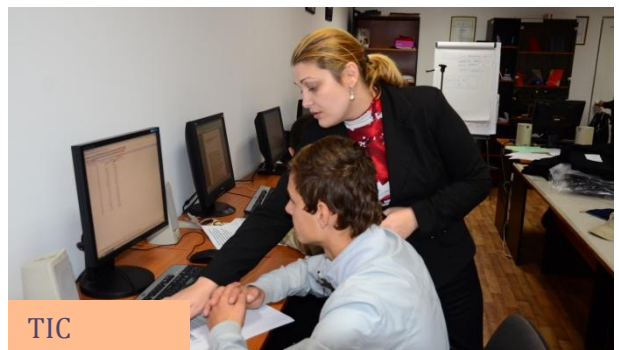
The advantage of free classes is that practice takes place in the workshops of the Util Deco authorized shelter unit, so that when the training is over they are able to work efficiently.



Candle making



Book-binding



TIC



Arts and crafts

TRAINING FOR SPECIALISTS

Training specialists in the fields in which the foundation is experienced is a method to transfer information useful for consolidating the social economy sector and a financial resource, ADV Romania being the supplier of a training service.

The advantage for trainees is that they can see the Util Deco best practice in the field of social economy, within the National Center of Social Economy. Other than the theoretical part of the training, they can also acquire information from practice.

In September 2013 the foundation was authorized to develop training for managers of social enterprises.

TRAININGS FOR SPECIALISTS

➤ Iasi, March 25-29 2013 – took place the training “Training of trainers in the field of social economy”, for 19 participants activating in the field of social inclusion in Romania (public institutions, NGOs, social economy structures, etc.)

➤ Iasi, April 2-6 2013 – took place the training “Training of trainers in the field of social economy” for 21 participants activating in the field of social inclusion in Romania (public institutions, NGOs, social economy structures, etc.)

➤ Iasi, April 18-19 2013 – took place the training “Introduction to social economy”, for 25 representatives of the local public administration from the Iasi county.



Iasi – Training of trainers

➤ Tg. Mures, April 16-17 2013 - took place the training “Introduction to social economy”, for 25 representatives of the local public administration from the Mures county.

➤ Braila, April 23-24 2013 - took place the training “Introduction to social economy”, for 25 representatives of the public administration from the Braila county.

In 2013, through the project “Alliance for the development of social economy”, the foundation organized several promotion events and for transfer of experience:

- On February 20, authorized shelter units from Iasi, Constanta and Tg. Mures welcomed 80 participants on the occasion of the Open Doors event;
- On March 21 – 22, 27 people visited the National Center for Social Economy of ADV Romania.
- On May 15, 98 people visited the Util Deco workshops from the three shelter units and attended the press conference for officially ending the project “Alliance for the development of social economy”;

The project “Alliance for the development of social economy” was implemented by the “Alaturi de Voi” Romania Foundation, in partnership with the General Department for Protection of People with Disabilities, Motivation Romania Foundation, the Iasi Department of Child Protection and Social Assistance and the “Il Poliedro” Social Cooperative from Italy, with co-financing from the European Social Fund through the Operational Sectorial Program Development of Human Resources 2007 – 2013, priority axis 6, “Promoting social inclusion”.



Study visit



Conference for project ending

SERVICES OF INFORMATION AND PROFESSIONAL COUNSELING

This is another type of service supplied in all the three centers of the foundation.

In 2013 benefited of counseling and professional orientation a number of 115 people with disabilities.



Arts and crafts

PROFESSIONAL INTEGRATION FOR PEOPLE WITH DISABILITIES

ADV Romania managed to create 36 sheltered workplaces for people with disabilities within the Util Deco authorized shelter units in Iasi, Constanta and Tg. Mures. The package of services for supporting people with disabilities is substantial, including accessibility to the workplace and assistance and counseling for employees with special needs.

In 2013 were created 6 new workplaces for people with disabilities.



Archiving

INFO

Sheltered workplace = the workplace in which working conditions are adapted to the capacity to work and react of the person with disability employed.

What can be adapted?

The employer can adapt the working hours, the technologic process or can make the workplace more accessible. Further protection for the employee takes place through counseling, support at the workplace and schedule flexibility.



Tailoring

Some of the trainees, people with disabilities, find a workplace at Util Deco – the authorized shelter unit of ADV Romania.



Painting

Util deco is the name under which are promoted the three internal sections of the “Alături de Voi” Romania Foundation, authorized as shelter units, with workshops in Iasi, Constanta and Tg. Mures.



Util Deco workshops



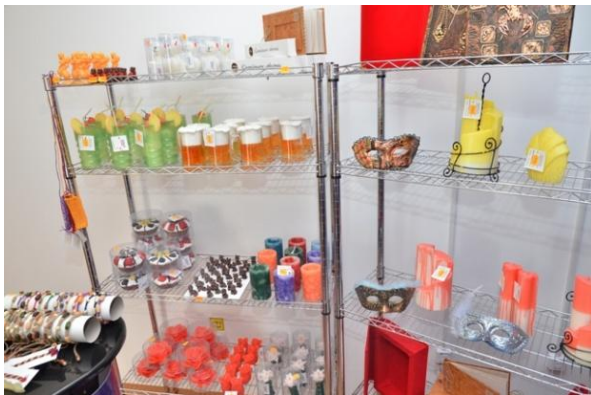
Within Util Deco have been created 36 workplaces for people with disabilities, especially young people, including some who come from the system of child protection.



The National Centre of Social Economy

Util Deco means economical activity reinvested in social programs and has as goals:

- To create and maintain workplaces for people with disabilities;
- Continuous professional training;
- Support and guidance at the workplace;
- Handmade unique products in the fields of arts and crafts, painting, tailoring, interior decoration and making decorative candles;
- Services in the field of manual book-binding, printing, personalization through different techniques, archiving at the client's headquarters, storing archives and organizing different events;
- Distribution of products in the fields of IT, office supplies, hygiene products, protection equipment, etc.



The services provided and products made at the shelter unit can be viewed on the site www.utildeco.ro and procured through the online store www.shop.utildeco.ro ..

THE INAUGURATION of the location for the SERVICE OF PHYSICAL AND ELECTRONIC ARCHIVING AND DOCUMENT STORAGE

On May 15, 2013, the foundation officially inaugurated the location for the service of physical and electronic archiving and document storage, newly built for this purpose in Iasi.



Through the service of physical and electronic archiving and document storage, Util Deco offers:

- Document taking over and transportation;
- Consultancy in view of archiving;
- Physical archiving;
- Electronic archiving;
- Archive storage;
- Document reading in the study room;
- Document shredding.



Archive storage facility

The archive storage facility is an investment of 250.000 euro, of which 150.000 have been obtained through a social bank loan obtained from the Romanian Commercial Bank, the rest being profit from the foundation's economic activity reinvested.

3000 linear meters of archives can be stored at the document storage facility of Util Deco, the building being one of the most modern of its type in the Region of Moldova.

The Util Deco storage facility is a controlled environment, being especially projected and built to store archives, in accordance to the regulations of the National Archives and observing the highest standards of security and safety.

The storage facility is equipped with complex systems for fire prevention and extinction, natural and artificial ventilation, systems for permanent monitoring of temperature and humidity.



Visit of His Holiness Teofan, Bishop of Moldova and Bucovina

THE INAUGURATION OF THE NEW TAILORING WORKSHOP at Util Deco Iasi



The new tailoring unit was inaugurated in Iasi, on September 27, 2013. The investment was possible through the project “Sustainable development through social economy”, developed in partnership with the Department of child protection and social assistance in Iasi, during 17 months (July 2013 – December 2014) and co-financed through a Swiss grant through the Swiss contribution to the expanded European Union.



Three new workplaces were created through this new section, addressing people with disabilities and from other groups at risk, expanding the activity of Util Deco to t-shirt production and personalization.



2013 brought ADV Romania international acknowledgement due to our activities dedicated to turning disabilities into abilities.

In September 2013 the European Commission published on the first page of the Directorate for Employment, Labor and Social Affairs the Util Deco model of sheltered employment as being representative for Romania, for sheltered employment.

In October 2013, ADV Romania received an excellence award as best practice within the European Network for Workplace Health Promotion (ENWHP) initiative.

In 2013, ADV Romania was one of the resource organizations actively involved in lobby and advocacy in fields such as: development of projects financed from structural funds, social economy, social services, assistance and defending the rights of HIV-infected people.

ADV Romania is an active member of several national and international networks, among which: the International Social Economy Association, the North-East Regional Pact for Employment and Social Insertion, founding member of FOND, founding member of the NGO Coalition for Structural Funds, the Together Network, AIDS Action Europe, People Living with AIDS, CONCORDE, founding member of RISE Romania – the Romanian Network of Social Enterprises for Insertion through Economical Activity. ADV Romania also has the presidency of the NGO committee within the Council of Economical and Social Development in Iasi.



Following an invitation received from Transparency International, ADV Romania has accepted to become a founding member of the ECOSOC Integrity Pact.

NGO COMMITTEE – THE COUNCIL FOR ECONOMIC AND SOCIAL DEVELOPMENT IASI

ADV Romania is the leader of the NGO Committee within the CESD Iasi, being very active in strengthening the local civil society and in promoting, from Iasi, legislation changes to improve the activities of NGOs.

In 2013 the foundation made proposals to change the Law on subsidizing social services developed by NGOs. We also made proposals addressing the Strategy on inclusion of people with disabilities 2014 – 2020 and demanded details on the activities prepared by the Department for the Protection of People with Disabilities in order to change legislation to agree with the strategy – especially the Law 448 / 2006 – in order to be able to monitor the process.

Lobby and advocacy

Our foundation also made proposals to several projects of legislation in the field:

- The law on social economy;
- Legislation initiative on including social enterprises on the list of small and medium enterprises.

Other topics for discussion dealt with including in the budgets for 2014 of the County Council and of the Iasi City Hall of projects for financing NGOs, making public places more accessible in accordance with the UN Convention for promoting the rights of people with disabilities, clarification of procedures for processing and forwarding funds to NGOs from directing 2% of the tax on income.

The Committee also encouraged the private-public partnership in view of the strategic planning of local and county social objectives for the next period of time.



The NGO Committee



October 23, 2013 – 47 people, authorities, politicians and representatives of NGOs have attended the sessions of the NGO committee within the Council for Economic and Social Development of the Iasi County, in order to debate on the importance of subsidizing social services and financing social economy.

Visits at the National Center of Social Economy



www.hivsida.ro

ADV Romania received different visitors at the National Centre of Social Economy, this way trying to show leaders of opinion that people with disabilities can be successful employees and to promote through our good practice of social economy the importance of developing social economy for the insertion of people from groups at risk.

The visits took place on the occasion of special events – such as the Open Doors or through scheduled visits during the campaign “Know! Appreciate! Support!”.

During the latter campaign, one of the important messages is that the investment made in employing people with disabilities is very important for the community, on long term allowing a person to turn from socially-assisted to value producer.



Cristina Nichita and Camelia Bogdanici -
deputies
and Mihaela Popa – senator

During 2013, within the campaign “Know! Appreciate! Support!” the following visited the National Center of Social Economy:

- Teofan, Bishop of Moldova and Bucovina;
- Codrin Scutaru – state secretary within the Ministry of Labor, Family, Social Protection and Elderly people;
- Romeo Olteanu – prefect of the Iasi County;
- Bogdan Abalasi – vice-prefect of the Iasi County;
- Mihai Chirica – vice-mayor and local counselor;
- Liliana Romaniuc – county counselor;
- Marian Hauta – county counselor;
- Robert Danca – politician;
- Gabriela Vasilache – Manager of the Local Employment Agency;
- Anghel Ficu – local counselor;
- Anca Preda – local counselor;
- Dr. Mariana Mardarescu and Dr. Mioara Predescu – “Prof. Dr. M. Bals” National Institute of Infectious Diseases;
- Viorica Surdu, Celestina Szalontay and Marcela Rascanu – Sfera Patronage;
- Costel Damian – manager of the “St. Parascheva” Pilgrimage center;
- Florin Barhalescu – manager of Icar Tours;
- Ruxandra Krisan – PR specialist.

www.clubultinerilor.eu



His Holiness Teofan



Romeo Olteanu, Iasi prefect



Liliana Romaniuc, county counselor



Marian Haută, county counselor

The campaign continues throughout 2014.

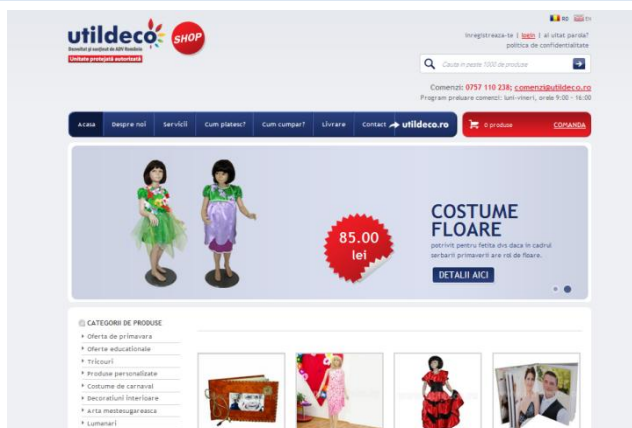
Online communication

The communication with the exterior takes place through several means.

Other than classic methods – video and audio productions, printed materials – the organization also has important online communication.

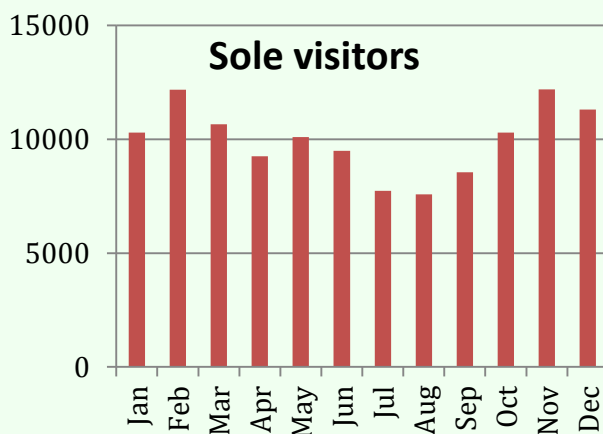
ADV Romania has a platform of 11 sites which allow posting information on different topics of interest.

www.alaturidevoi.ro – the official site of the foundation, with very rich content– 30 253 sole visitors in 2013, an average of 2500/month;



www.utildeco.ro – the page of the Util Deco authorized shelter units, with two sections – corporate and online shop– www.shop.utildeco.ro - 31 430 sole visitors, an average of 2619/month;

TRAFFIC IN 2013 ON THE ADV PLATFORM OF SITES



www.unitatiprotejate.ro – platform created by ADV in order to offer shelter units the possibility to promote themselves in order to reach employers with more than 50 employees, possible customers on the Law 448 / 2006 - 6 232 sole visitors, an average of 519 /month;

www.ropes.ro – online resource center in the field of social economy – 2 240 sole visitors in 2013, an average of 186/month;

www.doilasuta.eu

www.socialeconomyeurope.eu – European platform created as meeting point for social economy structures from Romania and the EU - 1476 sole visitors in 2013, an average of 123/month;

www.hivsida.ro – online resource center in the field of HIV/AIDS - 11 120 sole visitors 2013, an average of 926/month;

www.jobdirect.ro – the first resource site for the employment of people with disabilities - 10 692 sole visitors in 2013, an average of 891/month;

www.pentrusanatate.eu – neighborhood platform for the Romania – Republic of Moldova region for information and communication in the field of public health, especially in the field of the HIV infection - 9 214 sole visitors in 2013, an average of 767/month;

www.doilasuta.eu - the page of the campaign “2% - sign of life!”, offering the possibility to direct 2% of the tax on income obtained by individuals to support the programs developed by the foundation - 1702 sole visitors in 2013, an average of 141/month;

www.clubultinerilor.eu – online meeting place for the Youth Club service, young people, volunteers and participants at the Summer Schools, entrepreneurship classes and of the internship program - 12 213 sole visitors in 2013, an average of 1017/month;

www.depozitarhivare.ro – the page of the service for archiving and document storage – 1 615 sole visitors in 2013, an average of 201/month. The site has been made in 2013.

All video productions are posted on the YouTube and Facebook accounts, so as to improve online communication.



ONLINE DISSEMINATION OF INFORMATION

The communication department managed to create accounts on several web resources which allow posting information, so as to allow wide distribution of messages.

Thus, other than the 11 sites, our foundation has access to:

- ✦ 9 sites for press releases,
- ✦ 12 sites which allow posting information for free,
- ✦ lists of NGOs,
- ✦ Yahoo groups dealing with non-governmental organizations,
- ✦ social networks – Facebook, Pinterest, Slideshare, Twitter, YouTube, etc.,
- ✦ micro sites / blogs created to promote the activities of the foundation,
- ✦ partner sites which have posted ADV banners.

Communication is completed through sending newsletters to 3 333 (ADV) subscribers and 2795 subscribers (Util Deco). Throughout 2013, we issued 11 ADV newsletters, 19 Util Deco newsletters and 30 press releases.



www.fundaumana.ro

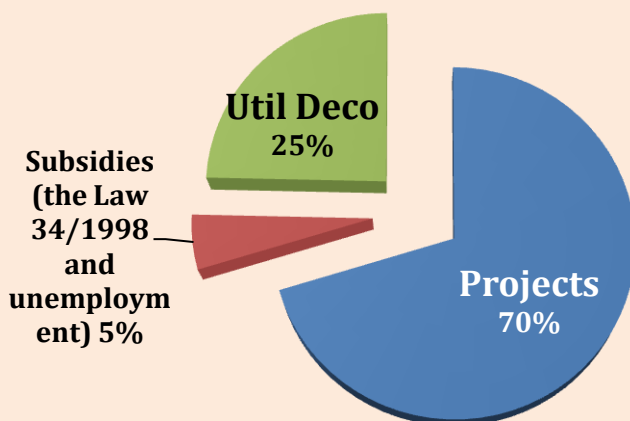
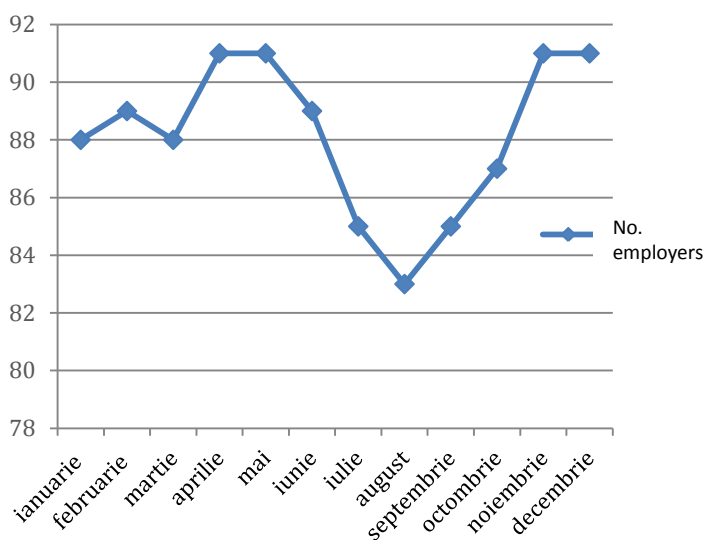
ADV Romania in numbers

THE DYNAMICS OF EMPLOYMENT

Although in June 2013 we finalized the project “Alliance for the development of social economy”, which ensured important financial support for the organization, we managed to maintain the entire ADV Romania team, even have new employees.

In December 2013, ADV Romania had 91 employees, of which 36 with disabilities.

Evolution of the number of employees

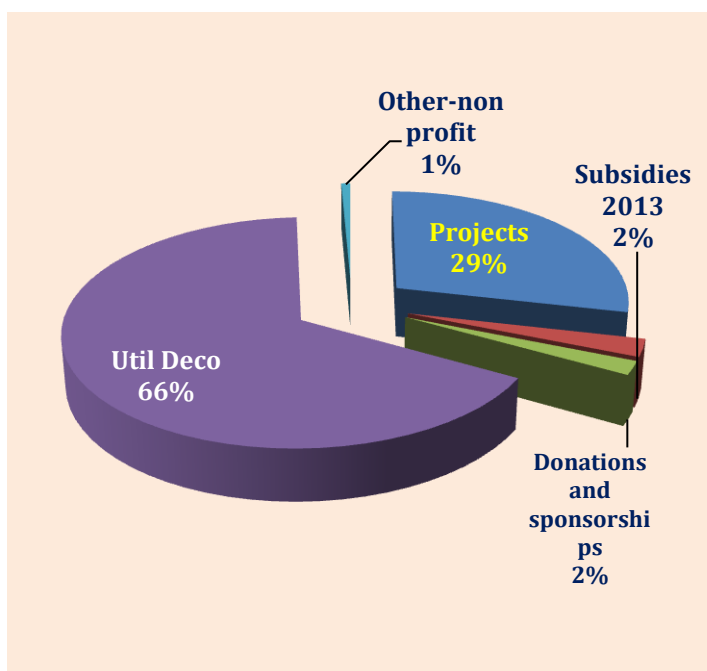


Human Resources Expenses

ADV Romania in numbers

ORGANIZATION INCOME

TOTAL	16,252,944.75 lei	3,677,968.94 €
ADV Projects	4,637,050.85 lei	1,049,343.94 €
2013 Subsidies	408,948.52 lei	92,543.23 €
Donations and sponsorships	318,998.19 lei	72,187.87 €
Util Deco (economic activity)	10,773,636.31 lei	2,438,025.87 €
Other – not for profit	114,310.88 lei	25,868.04 €



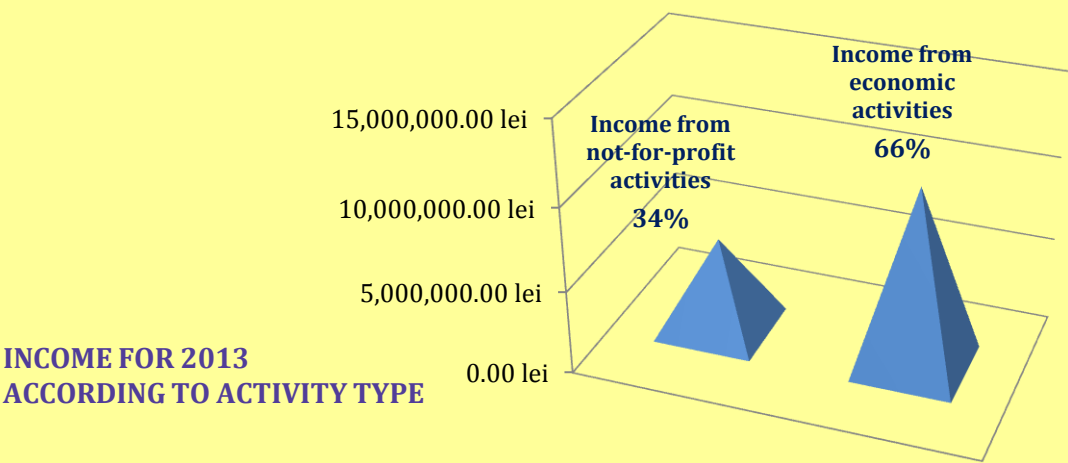
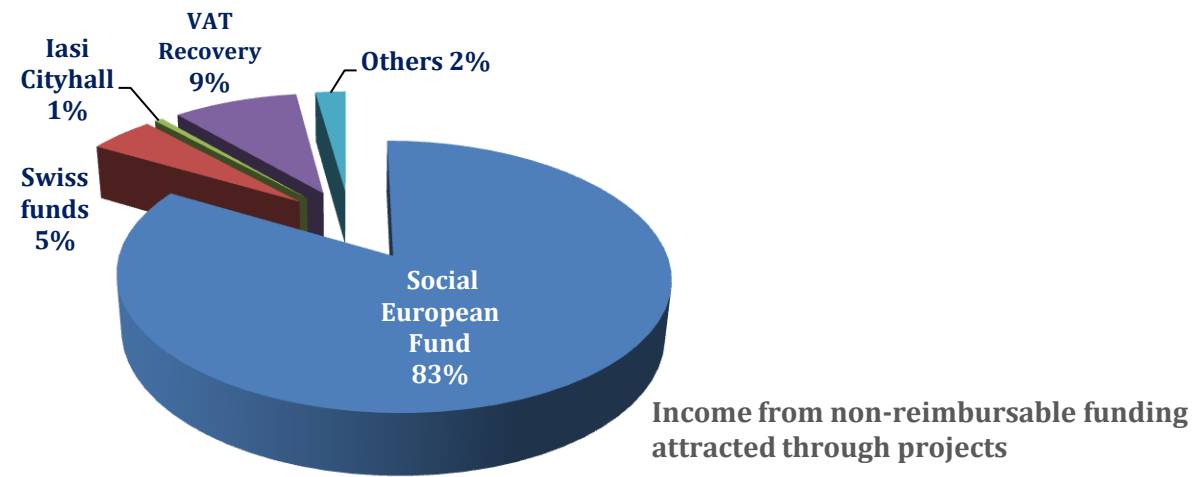
ORGANIZATION INCOME

INCOME FROM NONREIMBURSABLE FINANCING ATTRACTED THROUGH PROJECTS

Social European Fund (POSDRU)	3,870,120.53 lei	875,791.02 €
Swiss Government Funds	219,763.23 lei	49,731.44 €
Iasi City hall	27,151.71 lei	6,144.31 €
VAT recovery	418,584.04 lei	94,723.70 €
Others	101,431.34 lei	22,953.46 €
TOTAL	4,637,050.85 lei	1,049,343.94 €

www.alaturidevoi.ro

ADV Romania in numbers

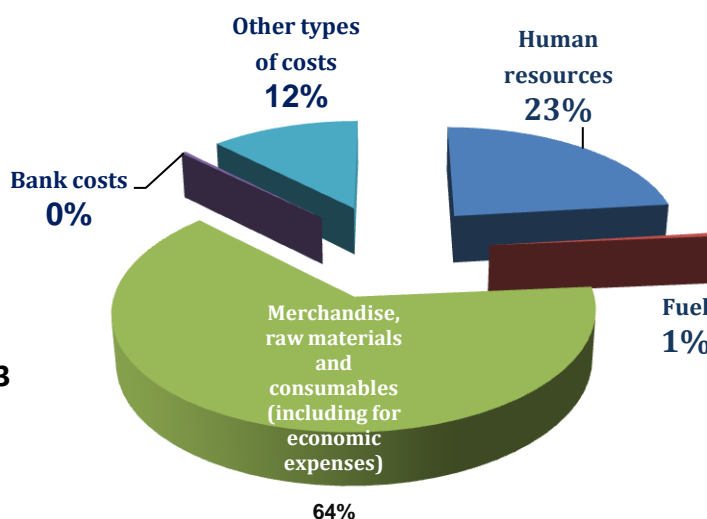


EXPENSE CATEGORIES 2013

Human Resources	3,681,081.51 lei	833,012.34 €
Fuel	85,078.60 lei	19,252.91 €
Merchandise, raw materials and consumables (including for economic expenses)	10,152,370.94 lei	2,297,436.28 €
Bank costs	62,011.14 lei	14,032.84 €
Other types of costs	1,950,673.93 lei	441,428.81 €
TOTAL	15,931,216.12 lei	3,605,163.19 €

ADV Romania in numbers

EXPENSE CATEGORIES IN 2013

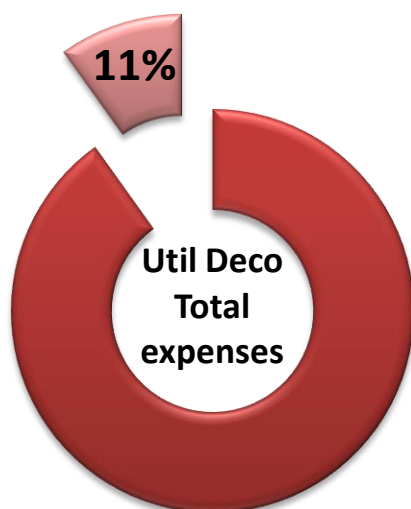


REINVESTING THE PROFIT MADE FROM ECONOMIC ACTIVITIES

In 2013 the Util Deco authorized shelter units had 75 employees, of which 26 with disabilities.

In 2013, the organization made from economic activity a profit of 14.427 euro (63.754 RON), taxed with 165 euro. The profit was reinvested in equipment and technological equipment.

Total Util Deco expenses in 2013	11,395,252 lei	2,578,695 €
investment in building the document storage facility, equipment, equipping the workshops	1,251,037 lei	283,104 €



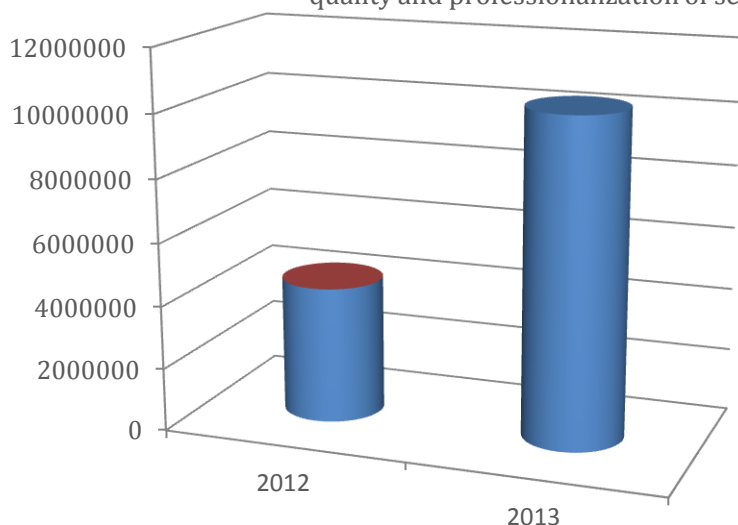
11% - expenses with investment for development, including with the new storage service of Util Deco

ADV Romania in numbers

BUSINESS TURNOVER The Util Deco turnover has increased with each passing year, being in direct proportion with expanding the market through increasing the number of clients.

In 2013, the number of clients of Util Deco reached 500, being from all over Romania, many of them being faithful customers of our shelter unit.

The business turnover also reflects the increased volume of selling goods to customers – because of diversifying production, certifying quality and professionalization of selling goods.



The evolution of the Util Deco business turnover

In 2013, ADV Romania was subject to financial audit for the seventh consecutive year.

Financers 2013

ADV Romania developed throughout 2013 the following projects:

Alliance for the development of social economy (1.07.2010 – 30.06.2013), project value 18.408.995 lei, co-financing from the European Social Fund through the Operational Sectorial Programme Development of Human Resources 2007-2013, Priority axis 6 "Promoting social inclusion", DMI 6.1 Development of Social Economy. Partners: Department for People with Disabilities – MMFPSPV, Motivation Romania Foundation, General Department for Social Assistance and Child Protection Iasi, "Il Poliedro" Social Cooperative Italy.

Sustainable development through social economy (4.07.2013 – 03.12.2014), project value 244.500,00 CHF (of which 10% own contribution), financer the Swiss Intermediate Body, represented by the Civil Society Development Foundation. Partner: Department for Social Assistance and Child Protection Iasi

The campaign "Open your heart! I am the same as you!" project value 27.151 lei, financer the Local Council –Iasi City Hall and ADV Romania through Util Deco.

ADV România partners

Employment Agency Iasi, ASALT – Association of Students and Graduates in Social Assistance Iasi, Social Alternatives Association, Civicum Voluntaris Association Constanta, Association of Clubs of Anonymous Alcoholics Iasi, Iris Association Vaslui, Association for Ecology and Sustainable Development – Europe Direct Information Center Iasi, Pro Karma Association, Romanian Association Against AIDS (ARAS) Iasi, Save the Children Association Iasi, Youth Vision Association Constanta, Cristina Nichita – Parliament Member, Center for Social Development, Caritas Diocesan Center Iasi, Regional Center for Prevention, Evaluation and Counseling against the Use of Drugs, Iasi, Regional Center of Public Health, Iasi, “Albatros” Regional Center for Inclusive Education, Constanta, “Vasile Adamachi” Agricultural College, Iasi, “Traian Savulescu” Agricultural College, Mures, Economy and Administration College, Iasi, “M. Sadoveanu” National College, Pascani, “Mihai Eminescu” National College, Constanta, “Ion Holban” Technical College Iasi, “Unirea” Railway Technical College, Pascani, “Gheorghe Marzescu” Technical College Iasi, Transportation and Constructions College Iasi, “Dimitrie Leonida” Technical College Iasi, “Gh. Asachi”, “Ioan C. Stefanescu” Technical College Iasi, “M. Sturdza” Technical College Iasi, Red Cross, Tg. Mures branch, Department of Child Protection and Social Assistance, Constanta, Department of Child Protection and Social Assistance Tg. Mures, Department of Child Protection and Social Assistance Iasi – “Gulliver” Placement Center, Department of Public Health Mures, Baylor the Black Sea Foundation Constanta, “Rhema” Humanitarian Foundation Tg. Mures, Enable Romania Foundation, “Iosif” Foundation Iasi, “House of Hope” Foundation Constanta, Bethany Foundation for Social Services, Hope and Solidarity Foundation Iasi, “Anchor of Salvation” Foundation Iasi, “Star of Hope” Romania Foundation, County Police Department Iasi, Prefect’s Institution Iasi, “Moldova” Special High-School, “C. A. Rosetti” Technological High-school Constanta, Mechatronic Technological High-school Iasi, Economic Technological High-school Iasi, Technological High-school Holboca Iasi, “Vasile Pavelcu” Special Technological High-school Iasi, “Petru Poni” Technological High-school Iasi, “Petru Rares” Technological High-school, “Miron Costin” Theoretical High-school Pascani, “Lucian Blaga” Theoretical High-school Constanta, “Al. I. Cuza” Theoretical High-school Iasi, “Decebal” Theoretical High-school Constanta, “Dimitrie Cantemir” Theoretical High-school Iasi, “Miron Costin” Theoretical High-school Iasi, “Vasile Alecsandri” Theoretical High-school Iasi, Students League Tg. Mures, League of Students from the “Petre Andrei” University,

Media Factory, “Benone” Organization Tg. Mures, “World Vision” Romania Organization, Palas Mall, Prisacani City Hall, Tg. Mures City Hall, “Titu Maiorescu” Primary School Iasi, “Gh. I. Bratianu” Primary School Iasi, “Dacia” Primary School Tg. Mures, “Lihulesti” Primary School Lihulesti Gorj, Liteni Primary School Iasi, No. 1 Primary School Lunca Cetatuii Iasi, No. 41 Primary School Iasi, Tutora Primary School Iasi, “Carmen Sylva” Primary School Iasi, “Cezar Petrescu” Primary School Hodora, “Colonel Constantin Langa” Primary School Miroslava, “Ion Simionescu” Primary School Iasi, “Iordache Cantacuzino” Primary School Pascani, “Mihai Codreanu” Primary School Iasi, “Nicolae Iorga” Primary School Iasi, “Petru Poni” Primary School Cucuteni, “Vasile Conta” Primary School Iasi, “Veronica Micle” Primary School Iasi, “Dimitrie Cantemir” Post-graduate School Tg. Mures, “B.P. Hasdeu” School Iasi, “George Calinescu” School Iasi, Iasi Theologic Seminar, TVR Iasi, TEACHING, UNOPA – the National Union of Organization of HIV/AIDS-infected people, “Ziarul de Iasi” newspaper.

ADV Romania appreciates all those who supported our activities throughout 2013.

www.fundaumana.ro

"[...] I recommend the "Alaturi de Voi" Romania Foundation as an organization with theoretical and practical experience in entrepreneurship in social economy and as potential supplier of training in the field.

The basis of our recommendations is the following:

➤ *ADV Romania is experienced in planning, operating and developing a social enterprise: NESsT has been collaborating for a long time with ADV Romania, ever since 2007, when the foundation entered the Util Deco shelter unit in the first edition of the NESsT Competition of Social Enterprises.*

Throughout one year, ADV Romania came across all stages in the competition, showing they have a good and feasible business plan which would lead to a strong construction, which brought Util Deco a special award of 5000 Euro and the inclusion in the NESsT Portfolio. (...)

➤ *ADV makes constant effort to get involved in developing the social economy sector in Romania through getting involved in creating public policies and through developing projects meant to promote the field and to increase the level information of key individuals (...)*

➤ *ADV Romania has both practical and theoretical experience in the field of social assistance (...)" - Zoltan Bereczki, Director NESsT Romania.*

RISE Romania

"The "Alaturi de Voi" Romania Foundation is a founding member of the RISE Romania National network, developing exemplary and impactful activities, being acknowledged at national and international level - by institutional and private actors and the civil society – for its significant contribution in the field of social economy.

As initiator of several sustainable work insertion social enterprises and with positive impact at community level in several locations in Romania, the "Alaturi de Voi" Romania Foundation has gathered in the past five years considerable experience and both practical and theoretical expertise in the field of social economy and social entrepreneurship.

For the reasons mentioned above, we are proud and honored to recommend the "Alaturi de Voi" Romania Foundation as organization with the necessary expertise to organize trainings as Entrepreneur in Social Economy." - Raluca Ouriaghli, President and administrator of RISE Romania, Vice Treasurer ENSIE Europe.

Social Alternatives Association

"[...] The collaboration between the Social Alternatives Association and the "Alaturi de Voi" Romania Foundation has been a very long one, their practical expertise in the field of social economy being an important argument for choosing this organization to offer capacity building training in the field of social economy.

The trainings developed by ADV Romania specialists were very appreciated by the 115 trainees, the organizational abilities being very well correlated with the communication skills, the knowledge in the field of social economy, marketing and sales of ADV Romania lecturers. The training evaluations emphasized only positive appreciations: very useful and actual, interesting, current, professional, efficient, captivating, etc., together with attributes such as: continuity, with perspective, chance, educational / constructive, complex, useful, professional.

In order to complete this recommendation, we emphasize the fact that ADV Romania is a serious and trustworthy collaborator, with competitive organizational management, being acknowledged at national and international level, for which we warmly recommend this organization." - Catalin LUCA, Executive Director Social Alternatives Association.

The Bethany Foundation for Social Services

"For over four years, as client of the Util Deco authorized shelter unit developed by ADV Romania, the Bethany Foundation for Social Services has been benefiting of quality services and products at competitive prices made by employees people with disabilities in the tailoring workshop and in the printing-multiplication workshop. Other than the quality of the production process and the flexibility of the technical team, we value very much the professional policies of human resources management through the excellent work conditions offered to people with disabilities and the support offered by organization professionals in view of adapting work conditions to the specificity of each of their employees. The Util Deco Authorized Shelter Unit is at the same time an important support in social responsibility policies in the community. For over three years, it has been supporting the charity campaigns and events organized by the Bethany Foundation for Social Services with products and services made in the shelter workshops.

We believe the "Alaturi de Voi" Romania Foundation is a sustainable investor in creating opportunities on the labor market for people with disabilities as well as a partner who has proven more than once that innovation, transparency and professionalism are values the organization has assumed throughout all the programs developed, continuously promoting them in view of rendering the entire non-governmental sector more professional" - Diana Maria Paius, Area Manager, The Bethany Foundation for Social Services.

We thank all our colleagues for their recommendations and we are certain that only through reciprocal support and honest collaboration we can strengthen the NGO sector to the benefit of the entire community!

Angela Achitei, ADV Romania President

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Alte activități de asistență socială, fara cazare, n.c.a.; Finisarea materialelor textile; Fabricarea de articole confecționate din textile (cu excepția îmbrăcăminte și lenjeriei de corp); Fabricarea altor articole textile n.c.a.; Fabricarea de articole de îmbrăcăminte pentru lucru; Fabricarea altor articole de îmbrăcăminte (exclusiv lenjeria de corp); Fabricarea altor articole din hârtie și carton n.c.a.; Fabricarea altor produse manufacturiere n.c.a.; Intermedieri în comerțul cu produse diverse; Depozitari; Activități de organizare a expozițiilor, târgurilor și congreselor; Activități de ambalare; Legatorie și servicii conexe; Comerț cu amănuntul al textilelor, în magazine specializate; Activități de editare a cartilor; Alte forme de învățământ n.c.a.

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‣ **Legal name:** The “Alaturi de Voi” Romania Foundation – ADV Romania,

‣ **Iasi – National Centre of Social Economy**– Bazinelor street, no 5, Uricani village, Miroslava commune, Iasi county, phone/fax – 0232 275568; e-mail: office@alaturidevoi.ro

‣ **Constanta** – Decebal street, no. 49, Constanta, the Constanta county, phone/fax – 0241 670350, email: office.ct@alaturidevoi.ro

‣ **Mures** - Spitalului Vechi street, no. 4, Tg. Mures, the Mures county, phone/fax – 0265 254987, email: office.ms@alaturidevoi.ro

‣ **The Board:** Achitei Angela – ADV Romania President, Lindi Endicott (USA) – member (international HIV/AIDS expert), Petrisor Ostafie – member (representative of beneficiaries). .

‣ **Management team:** Angela Achitei – president, Munteanu Mihaela Steliana – director of the Communication and Development Department, Manuela Iftimoaei – director of the Programs Department, Ana Drelea – director of the Financial Department, Irina Isacila – director of the Social Economy Department; Camelia Novac – director of the Sales Department, Alina Paduret – Director ADV Iasi, Mirela Ivan – Director ADV Constanta, Carmen Speranta Ciulea – Director ADV Tg. Mures, Eugenia Stalinescu – human resources manager.



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